



# *impact!*

## REGAL-BELOIT Electric Motors Group Taps Missouri Enterprise To Provide Manufacturing Process Improvement Assistance

Cape Girardeau

Columbia

Ft. Leonard  
Wood

Kansas City

Kirksville

Park Hills

Rolla

Springfield

St. Louis

West Plains

The REGAL-BELOIT Electric Motors Group, West Plains, has selected Missouri Enterprise to provide training, mentoring and technical implementation assistance to support the company's "Lean Six Sigma" program, according to company Plant Manager Steve Chasteen.

Missouri Enterprise has previously helped the West Plains facility reduce changeover time in several manufacturing areas and offered process improvement assistance in others.

REGAL-BELOIT CORPORATION is a leading manufacturer of mechanical and electrical motion control and power generation products serving markets throughout the world. REGAL-BELOIT is headquartered in Beloit, Wisconsin, and has manufacturing, sales, and service facilities throughout North America and in Mexico, Europe and Asia.

"Lean Enterprise" is a systematic method of identifying activities that do not add value to a product and eliminating those activities across all of a company's operations.

During the project, Missouri Enterprise experts, company "champions" and their project teams will implement fundamental "Lean" principles, develop current and future state value stream maps and conduct a series of Kaizen events to improve business processes and reduce waste.

According to Chasteen, the company's continuous improvement efforts and ongoing efforts to eliminate waste help it maintain its position in the highly competitive global marketplace.

Among the "Lean/Continuous Improvement" tools that will be used as appropriate in the company's efforts are lean office, total preventive

maintenance, 5S, visual controls, standardized work, batch size reduction, point-of-use-storage and cellular flow manufacturing.

Missouri Enterprise Regional Vice President Dusty Cruise will supervise the project at the REGAL-BELOIT Electric Motors Group West Plains plant.

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### **Pioneer Machine Products Picks Missouri Enterprise For Assistance**

Pioneer Machine Products, St. Louis, has selected Missouri Enterprise to provide assistance in shop floor scheduling, set-up reduction and AS9100 internal audit scheduling.

Missouri Enterprise Project Manager Tom Gantzert will work with Pioneer executive vice president Lynn Glatt and other employees in this manufacturing process improvement program.

### **Missouri Enterprise Relocates Rolla Office Contact Us At:**

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## Missouri Enterprise Provides Marketing/Market Research Assistance

When manufacturing companies work to achieve world class status, they often embrace a "Lean Enterprise" culture where they continually try to identify and eliminate waste and perhaps, "Six Sigma" to help them solve complicated problems.

Marketing and market research are not always seen as part of the journey to world class status, when in truth, they are a discipline that is an integral part of all world class companies.

In addition to helping companies succeed by providing hands-on continuous manufacturing improvement assistance, Missouri Enterprise also offers a complete range of marketing and market research services to help clients like these.

### **Rolla Municipal Utilities (RMU)**

RMU is a publicly owned provider of electrical and water service to some 8,000 people who live in the city of Rolla. Missouri Enterprise has assisted RMU with a comprehensive customer satisfaction survey and is currently helping the utility develop a corporate/brand identity and a series of print and electronic communications/marketing materials.

### **Associated Couriers**

This St. Louis specialist in the delivery of radioactive pharmaceuticals for a number of major national drug companies selected Missouri Enterprise to help with development of new materials for use in their sales and marketing efforts.

### **Environmental Containment Systems**

Located in Tipton, Environmental Containment Systems has selected Missouri Enterprise to assist with a marketing study to determine feasibility of a new and improved system to collect lead and paint residue when sandblasting bridges. The study will assess the potential acceptance by large bridge construction contractors.

### **Coon Manufacturing**

A Spickard manufacturer of large, heavy rotationally molded plastic parts is developing a new type of cost efficient, emergency temporary housing for disaster victims and the homeless. Missouri Enterprise will work with the company to conduct a market feasibility study to evaluate customer interest and perceptions and possible pricing points for their new product.

### **In Sight Color Coded Recycling Systems, LLC**

This Fenton company collects industrial waste plastic, then processes it and sells the pellets to be used in making new plastic products. The company has selected Missouri Enterprise to help identify and qualify sources of waste plastic in the St. Louis Metropolitan area. Target suppliers have to generate at least 100 pounds of waste plastic daily and be willing to work with the In Sight, LLC patented process for reclamation.

### **Proctor Restoration and Refinishing**

This Benton company, which restores powder coatings and other finishes on tractors and various heavy equipment, will be receiving assistance from Missouri Enterprise in the development of a marketing and business plan to help the company prepare for future growth and maximize its potential.

### **Martin Rice Mill**

Based in Bernie, Martin Rice Mill is utilizing Missouri Enterprise specialists to perform a situation analysis of the company's current status in the rice milling markets and to formulate realistic goals and plans for future growth. The project will include analyses of target markets, the competitive environment, product availability and financial status.

### **EIERA Support**

Several of the above projects are being supported by the Missouri Environmental Improvement and Energy Resources Authority (EIERA). EIERA is a quasi-governmental agency that provides a variety of services to help companies increase their use of waste products; promote economic development, job creation and a quality environment.

For more information about EIERA Programs, contact:

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